MOHOR HATALKAR



(647) 671-0030 | mohor.hatalkar@ryerson.ca | Toronto, ON

EDUCATION

Bachelor of Commerce, Ryerson University, Toronto ON

Apr, 2016 - Present

- Majoring in Economics & Management Science, Minor in Finance
- Relevant coursework: Managerial Finance, Money & Banking

Advanced Diploma, Fanshawe College, London ON

Sept, 2013 - Apr, 2016

- Business Administration Leadership & Management
- Relevant coursework: Financial Math, Managerial Accounting, Entrepreneurship, Strategic Planning
- Dean's Honor Roll

PROFESSIONAL EXPERIENCE

Business Analyst, 7C Laboratories, Toronto ON

Oct, 2016 - Present

- Reorganized company's financial statements to help free up cash for operations and help finance major web development projects for clients
- Created market research reports specific to healthcare and manufacturing to help formulate a corporate strategy aimed at targeting a niche group of clients and increasing revenue margins through specialization
- Examined existing business model and method of operation and used business acumen to identify bottlenecks and help the
 business achieve its long term goal to diversify from a purely marketing and advertising role to a full service business
 development and consulting firm

Originations Representative, MoneyKey, Toronto ON

Oct, 2016 - Dec 2016

- Conducted detailed verifications using bank calls, number tracking software and employer cross-verification to set up loans for American clients in a fast-paced, goal oriented environment, helping the team push conversion rates to 40%
- Followed compliance procedures, quality assurance, risk management policies, and statutory regulations to provide clients with quick and excellent service in a one-on-one manner over the phone

Clerical Assistant (co-op), Dundee Energy, London ON

Jun, 2014 - Aug, 2014

- Designed, and implemented an Excel based program using the company's PVR database to help monitor performance of oil and gas wells and track it graphically, reducing lead time by over 3 minutes per search.
- Trained the company's senior managers and employees with the program to facilitate transition

EXTRACURRICULAR EXPERIENCE

Analyst, Ryerson Investment Group, Toronto ON

Jan 2017 - Present

- Picked investment opportunities as a buy side analyst for a virtual 1 million dollar value long equity fund by creating and analyzing financial models
- Pitched stocks based on substantive equity research aiming to boost returns and beat the S&P/TSX index

Finance Associate, Ryerson Toastmasters Association

Oct, 2016 - Present

- Managed Ryerson Toastmasters' financial accounts and planned budgets for various events organized by Ryerson Toastmasters
 Peer Tutor, Fanshawe College, London ON
 Feb, 2014 Apr, 2016
- Tutored students in Finance, Math, Accounting and Excel using strong academic knowledge and interpersonal skills to help academically weak students understand concepts in compliance with AODA boost their percentage by up to 20%

Volunteer Writer, Spinal Cord Injury Ontario

Feb, 2016 - Apr, 2016

• Created a photo essay documenting lives of paraplegics and quadriplegics to spread awareness about spinal cord injuries, helping raise over \$17,000 in cash for a fundraising event

ADDITIONAL INFORMATION

- Skills: Microsoft office, Bloomberg Terminal, Financial modelling, Quickbooks, JavaScript
- Involvement: Soccer, guitarist and musician, summitted Mt. Bhrigu (14,000 ft. above sea-level)
- Awards: Returning International Student Award, SPP Language Excellence Entrance Award